



Quote Number: 20190410-A-T

**Cost Proposal for ADAM 2.0 Application**

Panama City Fire Department Up to 5 Fire Station Locations <sup>1</sup>	10/30/2019
	Price
<b>Total Price for ADAM 2.0<sup>2</sup> (Includes Configuration, Project Management, Installation, Onsite Training<sup>3</sup>, Deccan Conference &amp; Training<sup>4</sup>, &amp; User Licenses<sup>5</sup>)</b>	<b>\$69,800</b>
<b>Discount applied</b>	<b>-\$17,450</b>

Features	Price
CAD Analyst Module	Included
Hypercube Module	Included
Scenario Comparison	Included
Street-Segment Optimizer	Included
Auto Data Updater (Single-User Configuration) <sup>6</sup>	Included
6-month update frequency for GIS Layers and Incident Data	Included
View Jurisdiction and Partition Area (PDG) Scores	Included
View Incident Scores and Line-ups	Included
Support Time Target Classes and Hazard Levels	Included
Support Variable Staffing Resources (VSR)	Included
Predictive Workload Module (PWM)	Included
Model Alternate Workloads (up to 3)	Included
Model Alternate Street Networks (up to 2)	Included
42 Response Criteria in CAD Analyst & 21 Response Criteria in ADAM	Included
View Performance by Shift and by Call Sources	Included

Maintenance and Support Cost	Price
Maintenance and Support Cost for Year 1 (Included in the Total Price below)	\$17,450
Maintenance and Support Cost for Year 2	\$17,974
Maintenance and Support Cost for Year 3	\$18,513
Maintenance and Support Cost for Year 4	\$19,068
Maintenance and Support Cost for Year 5	\$19,640

Total Cost	Total Price
<b>Total Cost Payable (ADAM Configuration + Project Management + Installation + Onsite Training + Deccan Conference &amp; Training + User Licenses + Features + Maintenance and Support for Year 1)</b>	<b>\$69,800</b>

All prices are quoted in USD.

Quote is valid for 180 days.

Payments made by credit card will be subject to an additional 3% processing fee.

<sup>1</sup>Quote is for up to the number fire station and/or post locations noted; if more fire station and/or post locations are included in ADAM build, pricing will differ.

<sup>2</sup>Esri (ArcGIS Desktop Basic and Network Analyst) are a prerequisite for ADAM. Please note that this quote does NOT include any Esri-related licensing and/or maintenance fees. Please contact Esri directly for these costs if needed.

<sup>3</sup>Includes one (1) day of Onsite Training by a Deccan Project Manager, for up to eight (8) hours, including up to six (6) participants.

<sup>4</sup>Includes the cost for the next Deccan Conference & Training (registration for 2 attendees, 2 hotel rooms for 3 nights, & 2 round trip flights to/from San Diego [SAN]).

<sup>5</sup>A total of up to 6 User Licenses are included. ADAM 2.0 User Licenses are issued on a Per Seat Basis.

<sup>6</sup>Auto Data Updater pricing includes configuration of the module to connect to up to one (1) source database (e.g., CAD).

Payment terms are as follows: 50% of Total Price due upon issuance of Purchase Order, 40% of Total Price due upon delivery of ADAM, 10% of Total Price due upon Acceptance of ADAM (as evidenced by execution of the Acceptance Test Plan).