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April 8, 2021

City Commission
501 Harrison Ave.
Panama City, FL 32401

RE: Consideration of Contract with Knight Point Services

Dear Mayor and Commissioners:

Staff recommends entering into a contract with Knight Point Services (“KPS”) for hosted network server infrastructure services to continue securely hosting the City’s network infrastructure in a remote location.

Prior to Hurricane Michael, in August of 2018, the City entered into a contract with Partner’s in Performance (“PIP”) to perform security consulting on the City’s network infrastructure. However, all network servers were destroyed during Hurricane Michael without reliable backups.

Due to the destruction of the network servers, the scope of the contract with Partner’s in Performance was extended to use KPS (which will soon be known as Perspecta) to host network server infrastructure to secure the City’s network and prevent the loss of critical data for the future.

The City learned sometime last fall that PIP had lost all of their key personnel working on the City’s project and were not able to adequately provide the security consulting as previously contracted for. Due to the circumstances of losing key personnel, PIP accepted the City’s written notice of immediate cancellation on January 4, 2021.

The City’s network server infrastructure was still, and continues to be, hosted on the KPS servers. KPS is an approved GSA contractor. Therefore, Staff recommends the attached contract with KPS to continue the hosted network services effective as of January 5, 2021. KPS has allowed the City to continue using their services after the termination of the PIP due to pending corporate changes within KPS.

The KPS contract pricing is based on use of the servers. The City’s use has currently averaged

approximately \$7,300 a month for the last year with KPS through PIP. The pricing sheet is included in the contract in Table 2.

Sincerely,

A handwritten signature in blue ink, appearing to read "N. Zimmerman". The signature is fluid and cursive, with a large initial "N" and a long, sweeping underline.

Nevin J. Zimmerman, Esq.

cc: Mark McQueen, City Manager
Brandy Waldron, Interim City Clerk
Steve Buoni, IT Director