



Bid Proposal for City of Panama City FlexNet/SaaS less Customer Portal

CUSTOMER

PANAMA CITY, CITY OF
STOCK-PENSACOLA
PANAMA CITY, FL 32405
Contact: Steve Buoni

Job
City of Panama City FlexNet/SaaS less
Customer Portal
Bid Date: 03/19/2018
Bid #: 1758190

CONTACT

Sales Representative
John Wood
(M) 850-393-9158
(T) 850-478-6372
(F) 850-478-4323
John.Wood@coreandmain.com

Core & Main
2430 Industrial Drive
Panama City, FL 32405
(T) 850-532-6720

Our name has changed
but our commitment
to you has not!



Visit coreandmain.com for:

- New W-9
- Formal name change letter
- FAQ for customers & vendors



Bid Proposal for City of Panama City FlexNet/SaaS less Customer Portal

PANAMA CITY, CITY OF
 Bid Date: 03/19/2018
 Core & Main 1758190

Core & Main
 2430 Industrial Drive
 Panama City, FL 32405
 Phone: 850-532-6720
 Fax: 850-913-6293

Seq#	Qty	Description	Units	Price	Ext Price
20		BASED ON 20,000 SMARTPOINTS			
30		ANALYTICS, RNI, SAAS, TRAINING			
40	1	SENSUS ANNUAL RNI SAAS FEE YR1	EA	9,087.08	9,087.08
50	1	SENSUS RNI ON-SITE TRAINING ED RNI ONSITE	EA	1,562.50	1,562.50
60	1	RNI SAAS SETUP FEE	EA	0.00	0.00
70	1	SENSUS ANALYTIC ENHANCED ANNUAL FEE YEAR 1	EA	9,087.08	9,087.08
80	1	SENSUS ANALYTIC SET UP FEE	EA	0.00	0.00
90	1	SENSUS ANALYTICS INTEGRATION BASIC INTEGRATION	EA	4,000.00	4,000.00
100	1	SA TEXT MESSAGES UNLIMITED	EA	3,750.00	3,750.00
120		YEAR 2 - 20,000 SMARTPOINTS			
130	1	SENSUS ANNUAL RNI SAAS FEE YR2	EA	11,358.85	11,358.85
140	1	SENSUS ANALYTIC ENHANCED ANNUAL FEE YEAR 2	EA	9,087.08	9,087.08
150	1	SA TEXT MESSAGES UNLIMITED	EA	3,862.50	3,862.50
160		OPTIONAL WARRANTY			
170	3	SENSUS EXTENDED WARRANTY M400 PM M400 WAR	EA	1,609.00	4,827.00
190		YEAR 3 - 20,000 SMARTPOINTS			
200	1	SENSUS ANNUAL RNI SAAS FEE YR3	EA	14,198.55	14,198.55
210	1	SENSUS ANALYTIC ENHANCED ANNUAL FEE YEAR 3	EA	11,358.85	11,358.85
220	1	SA TEXT MESSAGES UNLIMITED	EA	3,978.38	3,978.38
230		OPTIONAL WARRANTY			
240	3	ANNUAL M400 MAINTENANCE FEE	EA	1,658.77	4,976.31
260		YEAR 4 - 20,000 SMARTPOINTS			
270	1	SENSUS ANNUAL RNI SAAS FEE	EA	17,748.19	17,748.19
280	1	SENSUS ANALYTIC ENHANCED ANNUAL FEE YEAR 4	EA	14,198.55	14,198.55
290	1	SA TEXT MESSAGES UNLIMITED	EA	4,097.73	4,097.73
300		OPTIONAL WARRANTY			
310	3	ANNUAL M400 MAINTENANCE FEE	EA	1,710.47	5,131.41
330		YEAR 5 - 12,000 SMARTPOINTS			
340	1	SENSUS ANNUAL RNI SAAS FEE YR5	EA	22,185.24	22,185.24
350	1	SENSUS ANALYTIC ENHANCED ANNUAL FEE YEAR 5	EA	17,748.19	17,748.19
360	1	SA TEXT MESSAGES UNLIMITED	EA	4,220.67	4,220.67
370		OPTIONAL WARRANTY			
380	2	ANNUAL M400 MAINTENANCE FEE	EA	1,763.37	3,526.74



Bid Proposal for City of Panama City FlexNet/SaaS less Customer Portal

Bid #: 1758190

Seq#	Qty	Description	Units	Price	Ext Price
				Sub Total	179,990.90
				Tax	0.00
				Total	179,990.90

Branch Terms:

UNLESS OTHERWISE SPECIFIED HEREIN, PRICES QUOTED ARE VALID IF ACCEPTED BY CUSTOMER AND PRODUCTS ARE RELEASED BY CUSTOMER FOR MANUFACTURE WITHIN THIRTY (30) CALENDAR DAYS FROM THE DATE OF THIS QUOTATION. CORE & MAIN LP RESERVES THE RIGHT TO INCREASE PRICES UPON THIRTY (30) CALENDAR DAYS' NOTICE TO ADDRESS FACTORS, INCLUDING BUT NOT LIMITED TO, GOVERNMENT REGULATIONS, TARIFFS, TRANSPORTATION, FUEL AND RAW MATERIAL COSTS. DELIVERY WILL COMMENCE BASED UPON MANUFACTURER LEAD TIMES. ANY MATERIAL DELIVERIES DELAYED BEYOND MANUFACTURER LEAD TIMES MAY BE SUBJECT TO PRICE INCREASES AND/OR APPLICABLE STORAGE FEES. THIS BID PROPOSAL IS CONTINGENT UPON BUYER'S ACCEPTANCE OF SELLER'S TERMS AND CONDITIONS OF SALE, AS MODIFIED FROM TIME TO TIME, WHICH CAN BE FOUND AT: <https://coreandmain.com/TandC/>